EnergyNorth Natural Gas, Inc. d/b/a National Grid NH

DG 07-093

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Response to Record Request

Date of Request: January 29, 2009

Date of Response: February 17, 2009

Exhibit No.:

Exhibit 54

Witness: Paul Moul

REQUEST:

Provide a copy of the answer(s) that Mr. Moul prepared in response to Staff's data

request(s) concerning the level of state regulated revenues for the companies in

Mr. Moul's gas peer group.

RESPONSE: The requested responses relate to Data Requests Staff 1-132, 133, 134 and 135,

copies of which are attached.

ENERGYNORTH NATURAL GAS, INC. D/B/A NATIONAL GRID NH DG 08-009

National Grid NH's Response to STAFF Set 1

Date Request Received: May 1, 2008

Request No. Staff 1-132

Date of Response: May 20, 2008

Witness: Paul R. Moul

REQUEST:

Moul's Testimony, Page 11, Lines 1-4, Individually for each of the companies that were subjected to the screening analysis, please provide percentages of revenues obtained from gas business.

RESPONSE:

Profile of Value Line Natural Gas Utilities

Revenues in Millions of Dollars Year 2006

| | ه هم معمول این هم استفاده هماری این استواد معمول این مرد در معرف هماری این استواد | | والمرابع المعام المرابع المعام المرابع المعام ا | Percent Percent | |
|-------------------------------|--|---------------------|--|--------------------------------|-------------------|
| Company | State Regulated Revenues | Other Revenues | Total Revenues | State Regulated Revenues | Other Revenues |
| AGL Resources, Inc. | \$ 1,467,000 | \$ 1,154,000 | \$ 2,621,000 | 55.97% | 44.03% |
| Atmos Energy Corp. | \$ 3,649,851 | \$ 2,502,512 | \$ 6,152,363 | 59:32% | 40.68% |
| Laclede Group, Inc. | \$ 1,141,011 | \$.856;540 | \$ 1,997,551 | 57.12% | 42,88% |
| New Jersey Resources Corp. | \$ 1,138,774 | \$ 2,160,834 | \$ 3,299,608 | 34.51% | 65.49% |
| NICOR/Inc. | \$ 2,370,900 | \$ 589,100 | \$ 2,960,000 | 80.10% | 19.90% |
| Northwest Natural Gas | \$ 327,267 | \$ 12,909 | \$ 340.176 | 96.21% | 3.79% |
| Pledmont Natural Gas Co. | \$ 1,924,628 | \$ 1 | \$ 1,924,628 | 100.00% | 0.00% |
| South Jersey Industries, Inc. | \$ 642,671 | \$ 288,757 | \$ 931,428 | 69.00% | 31.00% |
| Southern Union | \$ 668,721 | \$ 1,671,423 | \$ 2,340,144 | 28.58% | 71.42% |
| Southwest Gas | \$ 1,727,394 | \$ 297,364 • | \$ 2,024,758 | 85.31% | 14.69% |
| UGI Corp. | \$ 822,000 | \$ 4,399,000 | \$ 5,221,000 | 15.74% | 84.26% |
| WGL Holdings, Inc. | \$ 1,637,491 | \$ 1,000,392 | \$ 2,637,883 | 62.08% | 37.92% |

| UGI Corp. | |
|------------------|------------|
| Gas Utility | \$ 724,000 |
| Electric Utility | \$ 98,000 |
| Total Utility | \$ 822,000 |

Exhibit 54 - Attachment B National Grid DG 08-009 1 Page

ENERGYNORTH NATURAL GAS, INC. D/B/A NATIONAL GRID NH DG 08-009

National Grid NH's Response to STAFF Set 1

Date Request Received: May 1, 2008

Request No. Staff 1-133

Date of Response: May 20, 2008

Witness: Paul R. Moul

REQUEST:

Moul's Testimony, Page 11, Lines 1-4. Individually for each of the companies that were subjected to the screening analysis, please provide percentages of operating income associated with gas business.

RESPONSE:

Profile of Value Line Natural Gas Utilities

Income in Millions of Dollars
Year 2006

| ر المهمية المستعدد ا والمرازع المرازع المستعدد المنظور المرازع المستعدد المستعدد المستعدد المستعدد المستعدد المستعدد المستعدد المست | and the state of t | ا در این این ا می در در بازی در | and the second s | Percent | |
|--|--|---|--|------------------------------|-----------------|
| Company | State Regulated Income | Other Income | Total Income | State Regulated Income | Other Income |
| AGL Resources, Inc. | \$ 310,000 | \$ 154,000 | \$ 464,000 | 66.81% | 33.19% |
| Atmos Energy Corp. | \$ 53,002 | \$ 94,735 | \$ 147,737 | 35,88% | 64.12% |
| Laclede Group, Inc. | \$ 28,839 | \$ 20,150 | \$ 48,989 | 58.87% | 41.13% |
| New Jersey Resources Corp. | \$ 88,029 | \$ 58,434 | \$ 146,463 | 60.10% | 39.90% |
| NICOR, Inc. | \$ 123,900 | \$ 78,600 | \$ 202,500 | 61.19% | 38.81% |
| Northwest Natural Gas | \$ 56,653 | \$ 6,762 | \$ 63,415 | 89.34% | 10.66% |
| Piedmont Natural Gas Co. | \$ 130,730 | \$ 28,889 | \$ 159,619 | 81,90% | 18.10% |
| South Jersey Industries, Inc. | \$ 81,208 | \$ 64,594 | \$ 145,802 | 55.70% | 44.30% |
| Southern Union | \$ 41,883 | \$ 480,166 | \$ 522,049 | 8.02% | 91.98% |
| Southwest Gas | \$ 71,473 | \$ 12,387 | \$ 83,860 | 85.23% | 14.77% |
| UGI Corp. | \$ 80,600 | \$ 194,100 | \$ 274,700 | 29,34% | 70.66% |
| WGL Holdings, Inc. | \$ 84,599 | \$ 2,979 | \$ 87,578 | 96.60% | 3.40% |

 UGI Corp.

 Gas Utility
 \$ 62,400

 Electric Utility
 \$ 18,200

 Total Utility
 \$ 80,600

Exhibit 54 - Attachment C National Grid DG 08-009 1 Page

ENERGYNORTH NATURAL GAS, INC. D/B/A NATIONAL GRID NH DG 08-009

National Grid NH's Response to STAFF Set 1

Date Request Received: May 1, 2008

Date of Response: May 20, 2008

Request No. Staff 1-134

Witness: Paul R. Moul

REQUEST:

Moul's Testimony, Page 11, Lines 1-4. Individually for each of the companies that were subjected to the screening analysis, please provide percentages of assets employed associated with gas business.

RESPONSE:

Profile of Value Line Natural Gas Utilities Assets in Millions of Dollars Year 2006

| | | | Percent | | |
|---|--------------|---|--|-------------------------|--|
| عمل المنظمة المواقع المعلم المعلمة الم والما يعلن المعلمة المعلم المعلم المعلمة المعلمة المعلمة المعلمة المعلمة المعلمة المعلمة المعلمة المعلمة المعل | State | | والمراقع تعبيبا ويتحمرانهمي والمراسطين | State | The state of the s |
| الأولاد الأراك المواقع التوجيع والمواقع المواقع المواقع والمواقع والمواقع والمواقع والمواقع والمواقع والمواقع ا أو الأراد والمواقع والمواقع والمواقع المواقع والمواقع والمواقع والمواقع والمواقع والمواقع والمواقع والمواقع وا | Regulated | Other | Total | Regulated | Other |
| Company | Assets | Assets | Assets | Assets | Assets |
| | | ر د ۱۹۰۰ میلیدی اسمی میلی میلی میلی است | والمي الميالة والمعالي المداعوة فالمواج والمعطورة والم | All the Armed Great Co. | and the second second second second |
| AGL Resources, Inc. | \$ 4,565,000 | \$ 1,582,000 | \$ 6,147,000 | 74.26% | 25.7.4% |
| Atmos Energy Corp. | \$ 5,462,301 | \$ 257,246 | \$ 5,719,547 | 95,50% | 4.50% |
| Laclede Group, Inc. | \$ 1,383,703 | \$ 186,457 | \$ 1,570,160 | 88.12% | 11.88% |
| New Jersey Resources Corp. | \$ 1,586,934 | \$ 811,994 | \$ 2,398,928 | 66.15% | 33.85% |
| NICOR, Inc. | \$ 2,580,700 | \$ 134,000 | \$ 2.714.700 | 95:06% | 4.94% |
| Northwest Natural Gas | \$ 1,912,021 | \$ 44,835 | \$ 1,956,856 | 97.71% | 2.29% |
| Piedmont Natural Gas Co. | \$ 2,600,411 | \$ 75,877 | \$ 2.676.288 | 97.16% | 2.84% |
| South Jersey Industries, Inc. | \$ 1,228,076 | \$ 344,956 | \$ 1.573.032 | 78.07% | 21.93% |
| Southern Union | \$ 1,016,491 | \$ 5,766,299 | \$ 6,782,790 | 14.99% | 85.01% |
| Southwest Gas | \$ 3,352,074 | \$ 132,891 | \$ 3,484,965 | 96.19% | 3.81% |
| UGI Corp. | \$1,609,600 | \$3,470,900 | \$ 5.080.500 | 31,68% | 68.32% |
| WGL Holdings, Inc. | \$ 2,574,186 | \$ 217,220 | \$ 2,791,406 | 92.22% | 7.78% |

UGI Corp.
Gas Utility \$ 1,504,300
Electric Utility \$ 105,300
Total Utility \$ 1,609,600

Exhibit 54 - Attachment D **National Grid** DG 08-009 1 Page

ENERGYNORTH NATURAL GAS, INC. D/B/A NATIONAL GRID NH DG 08-009

National Grid NH's Response to STAFF Set 1

Date Request Received: May 1, 2008

Date of Response: May 20, 2008

Request No. Staff 1-135

Witness: Paul R. Moul

REQUEST:

Moul's Testimony, Page 11, Lines 18-20. If the annual reports are available for 2007, please update the data used in deriving the percentages of revenues, operating income, and assets employed associated with gas business for each of the companies included in the screening analysis.

RESPONSE

Profile of Value Line Natural Gas Utilities

Revenues in Millions of Dollars <u>Year 2007</u>

| | | والمراجع والمراجع المراجع المراجع | | Percent | |
|---|--|---|--|--|--------------------------|
| | State | والمراجع والمعافلة المتاجع والمرازي وأراري | and the second s | State " | |
| | Regulated | Other | Total | Regulated | Other |
| Company | Revenues | Revenues | Revenues | Revenues | Revenues |
| ا المعادلية المحمد المحمد المراجعة المحمد المحمد المحمد المحمد المحم | The second s | ا المام المام المام المام ال | | The second secon | والمراجع ومعجدون المحوري |
| AGL Resources, Inc. | \$ 1,477,000 | \$ 1,017,000 | \$ 2,494,000 | 59.22% | 40.78% |
| Atmos Energy Corp. | \$ 3,358,147 | \$ 2,540,284 | \$ 5,898,431 | 56,93% | 43.07% |
| Laclede Group, Inc. | \$ 1,131,554 | \$ 890,040 | \$ 2,021,594 | 55.97% | 44,03% |
| New Jersey Resources Corp. | \$ 1,005,588 | \$ 2,016,177 | \$ 3,021,765 | 33.28% | 66.72% |
| NICOR, Inc. | \$.2,557,400 | \$ 618,900 | \$ 3,176,300 | 80.52% | 19.48% |
| Northwest Natural Gas | \$ 351,875 | \$ 17,167 | \$ 369,042 | 95.35% | 4.65% |
| Piedmont Natural Gas Co. | \$ 1,711,292 | \$ | \$ 1,711,292 | 100.00% | 0.00% |
| South Jersey Industries, Inc. | \$ 630,547 | \$ 325,824 | \$ 956,371 | 65.93% | 34.07% |
| Southern Union | \$ 732,109 | \$ 1,884,556 | \$ 2,616,665 | 27.98% | 72.02% |
| Southwest Gas | \$ 1,814,766 | \$ 337,322 | \$ 2,152,088 | 84.33% | 15.67% |
| UGI Corp. | \$ 1,166,800 | \$ 4,310,100 | \$ 5,476,900 | 21.30% | 78.70% |
| WGL Holdings, Inc. | \$ 1,513,839 | \$ 1,132,169 | \$ 2,646,008 | 57.21% | 42,79% |
| | | | | | |

UGI Corp. Gas Utility \$ 1,044,900 Electric Utility \$ 121,900 Total Utility \$ 1,166,800